

GENERAL CONFEDERATION OF ROMANIAN INDUSTRIALISTS

Founded at 27 January 1903



UGIR-1903

EUROPEAN OUTLOOK

THE BUSINESS FACE OF ROMANIA

## UGIR-1903 EUROPEAN OUTLOOK

### UGIR-1903 member of Federation of European Employers FedEE

In order to represent its members' interest, **UGIR-1903** takes action to become member of the most important organizations which represents the employers' interest from the whole world. To realize this objective, **UGIR-1903** becomes full member of **FedEE** (Federation of European Employers) starting with 1<sup>st</sup> July 2004.

Through **FedEE**, **UGIR-1903** becomes part of the tripartite structures of the European Council. **FedEE** was founded in 1989 at the European Council initiative with the purpose to represent employers' interests from Europe.

**UGIR-1903's Agreements Cooperation** signed with homologue employers' organizations from the whole world:

1. *The Federation of Professional and Service Organizations in Italy* - **FITA CONFINDUSTRIA**
2. *The Italian Confederation of Small and Medium Enterprises* - **CONFAPI**
2. *Federation of Greek Industry* - **FGI**
3. *Swiss Association of Machinery Manufacturers* - **SWISSMEM**
4. *Federation of Korean Industries* - **FKI**
5. *The Association of Industrialists and Entrepreneurs of Serbia and Montenegro* - **AIE-SMN Belgrade**
6. *Chamber of Commerce and Industry Bulgarian Romanian* - **CCIBR**
7. *Union of Employers and Economic Association from Federal Land Sachsen-Anhalt* - **LWSA**
8. *Association of Italians Investors in Romania* - **AIIR**
9. *Federation of Commerce and Industry Association from Brazil* - **FCIA**
10. *SAINT ETIENNE France* - **SYMBIOSE**
11. *Confederation of Polish Employers* - **KPP**
12. *Vietnam Chamber of Commerce and Industry* - **VCCI**
13. *National Union of Farming Machinery Constructors* - **UNACOMA**
14. *Confederation of Industry and Commerce from Chile*
15. *Federation of Industries from East Macedonia & Thrace*
16. *Exporters' Association of Northern Greece* - **SEVE**
17. *Federal Union of German' SME* - **BVMW**
18. *European Business Center*
19. *China Committee for Promotion of the International Trade, HEBEI Province* - **CCPIT Hebei**
20. *International Trade Club of Chicago* - **ITCC**
21. *Federation of Egyptian Industries* - **FEI**
22. *Alexandria Business Association* - **ABA**

#### **UGIR-1903' Federations and organizations which are affiliated to international organizations:**

1. **FNPSPR**- National Federation of Employers from Public Services or General Economic Interest
  - **CEEP** - European Centre of Enterprises with Public Participation and of Enterprises of General Economic Interest (CEEP)
2. **FEPACHIM** - National Federation from Chemistry and Petro-chemistry Industry
  - **CEFIC** - Council of European Federation from Chemical Industry - observatory
3. **FEPAIUS** - Employers' Federation of Fabrics and Lather Goods
  - **EURATEX** - The European Apparel and Textile Organisation
4. **ROMALIMENTA** - Romanian Employers Association from Food Industry
  - **CIAA** - Confederation of the food and drinks industry from European Union - observatory
6. **GARANT** - Romanian Employers Organization of Alcohol and Alcoholic Drinks
  - **CEPS** - The European Spirits Organization
7. **UCECOM** - National Union of Handicraft and Production Cooperatives of Romania
  - **ICA** - International Co-operative Alliance
8. **PSS** - Romanian Employers Organization of Security Services from Romania
  - **CoESS** - Confederation of European Security Services

According to the stipulations of **Export Council**, within **UGIR-1903** holds the position of vice-president, representations will be opened in different countries (ex. Hanover, Brussels, Vienna, Canberra, London, Beijing, Brazil, New York) financed by both Germans and Romanians (UGIR-1903).

*I believe that UGIR-1903's past shows how the capacity to initiate a dialogue legitimately respecting the own interests, may become something positive. I believe that, by the end of the year, UGIR-1903 and its President, will be part of UNICE and this is extremely positive for Romania, because another part of the country accedes with full rights in the history of European Union. I will present again my congratulations for all the your efforts, wishing to see you soon in Europe. We expect with pleasure that Romania to be part of the EU by the end of 2007.*

**Guido PODESTA, Vice President of the European Parliament**

*"It was a great pleasure and honour for me to attend this conference on behalf of the Bavarian Business Association wish your association and Romania all the best for the future and the accession to the European Union".*

**Rainer PTOK - Economic Association of Bavaria VBW**

*CONFINDUSTRIA-UNIMPRESA presents its greetings of success to UGIR-1903 at its one hundred years anniversary. Congratulations to the UGIR-1903 Organization!*

*With all my respect,*

**Marco TEMPESTINI, President of CONFINDUSTRIA-UNIMPRESA**



**Mr. Ioan Cezar CORĂCI**  
President of UGIR-1903

During the year 2003, UGIR-1903 organized a succession of actions to celebrate 100 years from the foundation of the Romanian Employers Institution. To underline the European value of this event, UGIR-1903 has organized, in November 2003, the Forum of the European Employers' Confederations, which reunited, for the first time in Romania, significant people for the European Employers' Organizations.

On 26 October 2004, UGIR-1903 initiated the most important step to unify the Romanian employers' movement, by organizing the **FORUM OF THE ROMANIAN EMPLOYERS' ORGANIZATIONS PRESIDENTS** in Bucharest, at the Academy of Economic Studies. On that occasion, the business community has developed and presented to public opinion and political class "**The Romanian Economy' Memorandum**", an analysis of the Romanian economy development in the last 25 years and **The Progressive System for Employers Action**.

On 27 January 2005, UGIR-1903 celebrated the anniversary of the employers' institution in Romania, in the most magnificent way in the post-war Romania. The anniversary of 102 years from the foundation was celebrated by organizing the "**Industrialists' Concert – Civic Romania**" at the **Bucharest National Opera**. For the first time in Romania, the employers organized a humanitarian campaign. Under **UNAIDS** patronage, **UGIR-1903** has organized the Humanitarian Campaign in benefit of the children living with HIV/AIDS in Romania "**IS THEIRS FUTURE TOO**", which positively changed for good the life of tens of children affected with HIV. The Program "**Civic Romania**" expresses a new vision of industrialists for their role and the involvement in community's life and it will continue by organize other humanitarian and cultural campaigns.

## BRIEF PRESENTATION

The **General Confederation of Romanian Industrialists UGIR-1903** was founded on January 27th 1903 in Bucharest, when our organization purposed to sustain the development of the economy, to modernize the Romanian society, to accelerate the Romanian industrial development.

Our confederation became in very short time one of the most important employment organization in Europe because its ideas about economy, society and political life were very strong.

Costinescu Customs Code, Industry Encouragement Law, Trade Corporation, Industrial Credit, Sinaia Club - as organism of analyses and programmes - there are only a few achievements of one of the most important interwar institutions from Romania.

As a result of the centralized economy, the Government led by Mr. Groza dissolved in 1948 **UGIR-1903** and confiscated its patrimony. The companies of **UGIR**, who managed to survive to the vicissitudes of the centralized economy, decided on November 17th 1993 on the basis of the Statute adopted in 1938, to renew the activity of the historic patronage through **UGIR-1903**. For several years, beginning with 1994, **UGIR-1903** has constantly developed, becoming today a Confederation representative at national level: approximately 8000 commercial companies enrolled distributed in 42 district employers' organizations - including the one in Bucharest -, 9 federations, 69 sectorial employers' organizations.

In 1997, **UGIR-1903** has regained part of its patrimony that had been confiscated by the communists regime in 1948.

Under these circumstances, having technical and financial support, UGIR-1903 went on developing on three main directions:

- ✓ as a representative organization of the employer's interest within the leader groups, CES and within the dialog structures at local and national level;
- ✓ as business organization and supplier form complex services;
- ✓ as international representative of the employers' interest and of the autochthonous capital.

Because we are representative at national level and based on our technical and material bases, we can sustain today our interests on our own, independently from the political cycle, the Government and different groups of interest organized on political criteria or other criteria.

*"The industrialists from **UGIR-1903** Confederation can now have the confidence that the new administration has began the retrieval of state involvement from economy, but the increasing of his role as a warrant of the law. We will assure the correct equilibrium between the social partners, at one side, market forces and regulation systems at the other side. In the next period we hope to be able to say that, together with the govern, civil society, trade-unions and employers, we follow the European way as we always wanted. We wish you, at the 102 years anniversary, to become again and represent what historical **UGIR-1903** meant for Romania."*

**Traian BASESCU,**  
President of Romania

**FEDERATION AND EMPLOYERS ORGANIZATION  
AFFILIATED TO UGIR-1903**

**FEPACHIM** - Romanian Employers' Federation of Chemistry and Petro-chemistry

President: **Ioan Cezar CORACI**

**FNPSPR** - National Employers' Federation of Public Services of General Interest from Romania;

President: **Marius OPRAN**

**FEPAIUS** - Employers' Federation of Fabrics and Lather Goods

President: **Maria GRAPINI**

**FEPIMEDIU** - Environment Employers' Federation

President: **Elena LASLU**

**FEPIMM** - Employers' Federation of Small and Medium Enterprises

President: **Irina MANOLE**

**UCECOM** - National Federation of Handicraft Cooperation from Romania

President: **Teodor DRAGAN**

**DIAMOND GOLD** - National Employers Federation of Precious Metals and Jewels; President: **Constantin VASILESCU**

**FPS** - Employers' Federation from Health Public System

President: **Ion Ion BERCIU**

**FNCONTTIR** - Romanian Federation of Taxi Drivers Employers

President: **Ilie ANGHEL**

**FPC** - Romanian Federation of Commerce

President: **Gabriel CHIRIAC**

**F.P. GARANT** - Federation of Alcohol and Alcoholic Drinks Producers

President: **Romulus DASCALU**

**FSS** - Employers' Federation of Security Services

President: **Nicu STEFAN**

**FSSR** - Romanian Federation of Romanian Driving Schools

President: **Vasile STEFANESCU**

**UNIMM** - Romanian National Union of SME

President: **Stefan DAVIDESCU**

**ABR** - Romanian Association of Jewellers

President: **Mihail PACIOIANU**

**PCTMAR** - Romanian Constructors Association of Tractors and Agricultural Machinery

President: **Ionel CATRINOIU**

**ADEPC** - Romanian Association of Books Diffusers

President: **Lucia OVEZEA**

**ADPR** - Romanian Association of Press Distributors

President: **Nicolae ROSU**

**AEPP** - Association of Pedagogical Profile Publishing houses

President: **Mihai PENESCU**

**AFPAR** - Romanian Association of Apparatus for the deaf person

President: **Cazimir IONESCU**



**Marius OPRAN**  
Executive President of UGIR-1903  
President of FNPSPR



**Industrialists Concert - Civic Romania**  
Bucharest National Opera, 27 January 2005

*The involvement of Romania's business sector in issues around HIV and AIDS is timely, now when the epidemic is at a low level. I would like to encourage the **UGIR-1903** Confederation to continue its efforts to keep levels low. **UNAIDS**, through its Secretariat in Geneva and its office in Bucharest, will gladly assist these efforts and help the business sector to continue and diversify its involvement in the fights against HIV and AIDS.*

**Peter PIOT,**  
**Executive Director of UNAIDS**

*"The number of children living with HIV/AIDS in Romania came to 10.000, and the teen-agers are exposed to this epidemic due to lack of information and protection and drug addiction. Health education saves lives, and therefore, your involvement as businessmen, has a major importance for the Romanian society. I would like to congratulate you for the tradition that you follow for over one century, and for the generosity which you treat the Romanian society."*

**Princess Margarita of Romania**

**FEDERATION AND EMPLOYERS ORGANIZATION  
AFFILIATED TO UGIR-1903**

**ANAMOB** - National Association of Milling and Bakery Industry  
President: **Viorel MARIN**

**ANPCDAI** - Employers Association of Trade, Distribution and Building Activities  
President: **Gabriel CHIRIAC**

**ANTRECOM** - Employers' Organization of Dealers and Services Providers  
President: **Romulus DASCALU**

**APCGC** - Employers Organisation of Cadastre, Geodesy and Cartography  
President: **Valeriu MANOLACHE**

**APID** - Employers' Organisation of Sweets Industry  
President: **Daniela TURTOIU**

**APROCOR** - Romanian Association for Promotion of Building Construction based on Rapid Technologies;  
President: **Horia NICOLESCU**

**APLER** - Romanian Association of Literature Publications and Publishing House  
President: **Ion TOMESCU**

**ARAMIN** - Romanian Association of Mineral Waters  
President: **Viorel MICULA**

**ASCOR** - Romanian Association of Consumer's  
President: **Stelian ENACHE**

**ASPAPLAST** - Employers Association of Plastic Materials Producers  
President: **Marcel DIACONU**

**ASR** - Romanian Hospitals Association  
President: **Florian POPA**

**ASRO** - Romanian Association for Standardization  
President: **Gheorghe TUCU**

**BOW** - Association Business Opportunity for Women  
President: **Elena LASLU**

**CONFER** - Employers' Organization of Engineering for Railway Industry  
President: **Horatiu CERCEL**

**ECOEVALIND** - President: **Elena LASLU**

**ELECTROROM** - Employers Organization of Electronics and House Hold Electrics  
President: **Maricel POPA**

**ENVIROEVAL** - President: **Denise ARSENE**

**HOLDING ATLASSIB** - Road Transport Employers Organization  
HOLDING ATLASSIB; President: **Ilie CARABULEA**

**INDCONSULT** - Employers Association of Consulting and Industry  
President: **Marioara FAIGHENOV**

**OPIAR** - Romanian Employers Organisation of Aeronautics Industry Trading Companies  
President: **Valceanu PANTELIMON**

## FEDERATION AND EMPLOYERS ORGANIZATION AFFILIATED TO UGIR-1903

**OPIC** - Employers Organisation of Cosmetics Industry  
President: **Rozalia SPETEANU**

**OPREMAR** - Organization of Rolling Stock Repairing Employers  
President: **Tomoni VIZANTE**

**OPTICA** - Producers, Importers and Distributors Employers of Optical, Ophthalmologic Apparatus and Medical Optic Services  
President: **Mircea TATAR**

**PDR** - Diamonds Employers Organization  
President: **Constantin VASILESCU**

**PFMESIE** - Romanian Employers Organization of Materials, Equipment and Services Purveyors for Energetics  
President: **Ioan AVRAM**

**PINC** - Employers Organization of Leather Goods and Footwear Industry  
President: **Doru MLADIN**

**PITR** - Romanian Employers Organization from Typographical Industry  
President: **Nicolae Nicolae**

**PLANTA ROMANICA** - Romanian Organization of Producers, Processors, Importers, Exporters and Distributors of Medicinal Plants and Nutritional Supplements  
President: **Ovidiu BOJOR**

**PNMF** - National Employers of Family Doctors  
President: **Doina MIHAILA**

**PNVV** - National Employers of Winery and Wine  
President: **Valeriu COTEA**

**POARR** - Romanian Employers' Organization of Rrom Businessmen  
President: **Ninel-Constantin POTÂRCA**

**PPR** - Romanian Employers' Organization of Romanian Oil Industry  
President: **Toader GAUREANU**

**PRG** - Romanian Employers of Gas Industry  
President: **Mircea VESCAN**

**PSIPBR** - Employers Organizations of Independent Beer Producers from Romania  
President: **Virgil MAILAT**

**ROMEDIA** - Press Employers' Organization from Romania  
President: **Teodor VASILIU**

**ROMPAN** - Romanian Employers of Milling, Bakery and Mealy Products Industry  
President: **Aurel POPESCU**

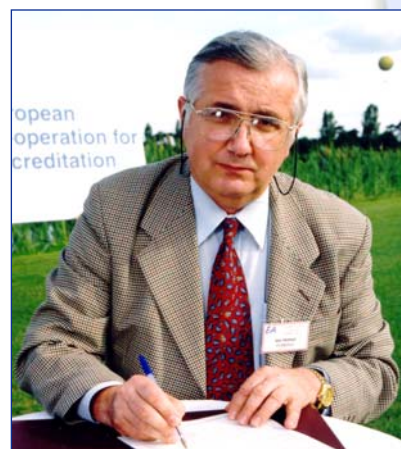
**SER** - Romanian Society of Editors  
President: **Ioan ENESCU**

**TRICONTEX** - Employers Organization of Knitwear Goods  
President: **Carmen BALU**

**UCPR** - Union of Romanian Fowl Breeders  
President: **Ilie VAN**



**Mr. Viorel MICULA**  
Romanian Industrialist  
of the year 2003



**Ion HOHAN**  
Prime Vicepresident of UGIR-1903

**FEDERATION AND EMPLOYERS ORGANIZATION  
AFFILIATED TO UGIR-1903**



**Elena LASLU**  
Prime-Vicepresident of UGIR-1903  
President of FEPIMEDIU



**Maria GRAPINI**  
Prime-Vicepresident of UGIR-1903  
President of FEPAIUS



**Teodor VASILIU**  
President of ROMEDIA

**UGIR-1903 ALBA** - President: **Dorel TAMAS**

**UGIR-1903 ARAD** - President: **Corneliu MAIOR**

**UGIR-1903 ARGES** - President: **Gheorghe BADEA**

**UGIR-1903 BACAU** - President: **Marinel MIRONEASA**

**UGIR-1903 BIHOR** - President: **Viorel MICULA**

**UGIR-1903 BISTRITA NASAUD** - President: **Ion REPEDE**

**UGIR-1903 BOTOSANI** - President: **Gabriel CHIRIAC**

**UGIR-1903 BRASOV** - President: **Constantin ZAVARACHE**

**UGIR-1903 BRAILA** - President: **Vasile NISTOR**

**UGIR-1903 BUZAU** - President: **Stefan DAVIDESCU**

**UGIR-1903 CARAS SEVERIN** - President: **Liviu TIMOFTE**

**UGIR-1903 CALARASI** - President: **GHEORGHE ION**

**UGIR-1903 CLUJ** - President: **Petru TURC**

**UGIR-1903 CONSTANTA** - President:

**UGIR-1903 COVASNA** - President: **Dan DAMIAN**

**UGIR-1903 DAMBOVITA** - President: **Veronel TOMESCU**

**UGIR-1903 DOLJ** - President: **Virgil BOBOC**

**UGIR-1903 GALATI** - President: **Alexandru TEODORESCU**

**UGIR-1903 GIURGIU** - President: **Mariana Eugenia CAZACU**

**UGIR-1903 GORJ** - President: **Eugen VALCEANU**

**UGIR-1903 HARGHITA** - President: **Zoltan BORSODY**

**UGIR-1903 HUNEDOARA** - President: **Marius MUTULESCU**

**UGIR-1903 IALOMITA** - President: **Mihai IONITA**

**UGIR-1903 IASI** - President: **Maricel POPA**

**UGIR-1903 MARAMURES** - President: **Matei DUMITRU**

**UGIR-1903 MEHEDINTI** - President: **Constantin CHIRCULESCU**

**UGIR-1903 MURES** - President: **Aron VASILE**

**UGIR-1903 NEAMT** - President: **Mihai NEGURA**

**UGIR-1903 OLT** - President: **Ilie MARGARIT**

**UGIR-1903 PRAHOVA** - President: **Ghita SEBASTIAN**

**UGIR-1903 SATU MARE** - President: **Octavian PETRIC**

**UGIR-1903 SALAJ** - President: **Ion DRAGUSIN**

**UGIR-1903 SIBIU** - President: **Ioan DEAC**

**UGIR-1903 SUCEAVA** - President: **Mihai UNGURASU**

**UGIR-1903 TELEORMAN** - President: **Florentiu TANASE**

**UGIR-1903 TIMIS** - President: **Mihai OLARU**

**UGIR-1903 TULCEA** - President: **Dumitru IVANOV**

**UGIR-1903 VASLUI** - President: **Adrian PORUMBOIU**

**UGIR-1903 VALCEA** - President: **Constantin ROIBU**

**UGIR-1903 VRANCEA** - President: **Liviu JITEA**

**UGIR-1903 ILFOV** - President: **Nicolae DUMITRU**

**UGIR-1903 BUCURESTI** - President:

## THE ORGANIZATIONAL STRUCTURE

Its decision - making organs are: the General Assembly, the National Council, the Leading Operative Office, the Censor's Commission, the General Executive Direction. There are also consultative and basis of the Statute Settlements and the Manufactures' Code of Honor.

### General Assembly

General Assembly elaborates and adopts the general strategy and **UGIR-1903'** objectives and is composed of the 8000 companies belonging to the Confederation. The representative of each company receives the Member Card and the Business Code gives him the possibility of getting access to all the advantages offered by the Confe-deration. Consequently, a member can vote individually in the General Assembly and can be elected in the Leading Organs of the Confederation. The Working Non-Permanent Organs of the General Assembly are the Court of Honor and Arbitrage and the Censor's Commission.

### National Council

National Council sets out the programme of actions, the priorities, technical and organizational measures for carrying out **UGIR-1903's** general strategy. Because of its structure and attributions, the National Council is a decisional organ with national character. The National Council holds the majority in the financial activity of the Confederation. It gathers twice a year and examines the internal and international activity of **UGIR-1903**, the way of services developing, the financial sources.

### The Council Board

The members of the **Council Board**:

**President: Ioan Cezar CORACI, Ph.D.**

**Executive President: Marius OPRAN**

**Director General Executiv: Mihai PASCULESCU**

**Prim-Vicepresidents:**

**Aurelientu POPESCU** - President of FEPAIUS

**Elena LASLU** - President of FEPIMEDIU

**Viorel MICULA** - President of the Industrialist's Order

**Constantin VASILESCU** - President of FMPPS DG

**Teodor DRAGAN** - President of UCECOM

**Ilie ANGHIEL** - President of FNCONTTIR

**Nicolae POPESCU** - President of the Committee for Social Dialogue Coordination

**Ion HOHAN** - President of the Committee for Professional Training Scientific Research and Strategy - LISABONA

**Ion Ion BERCIU** - President of FPS

**Gabriel CHIRIAC** - President of FPC

**Romulus DASCALU** - President of F.P. GARANT

**Nicu STEFAN** - President of FSS

**Vasile STEFANESCU** - President of FSSR

**Ioan NANI** - President of North-East Romanian Region

**Petru TURC** - President of North-West Romanian Region

**Mihai OLARU** - President of West Romanian Region

**Virgil BOBOC** - President of South-Oltenia Romanian Region

**Vasile NISTOR** - President of South-East Romanian Region

**Constantin ZAVARACHE** - President of Center Romanian Region

**Nicolae DUMITRU** - President of Ilfov-Bucharest Romanian Region

**Gheorghe BADEA** - President of South-Muntenia Romanian Region



**Petru TURC**  
President of UGIR-1903 CLUJ



**Maricel POPA**  
President of ELECTROROM



## The General Leading Direction

The General Leading Direction carries out the General Assembly, the National Council, and the Executive Committee's decisions, ensures the administration and patrimony activity. The Directions is ruled by a general manager appointed, as in the case of the **UGIR-1903's** President, by the General Assembly. This fact - the President and the General Manager's appointment by the General Assembly - represents the internal factors which stops the evolution of the Confederation **UGIR-1903** as a "group of interests".

## The Court of Honor and Arbitrage

The Court of Honor and Arbitrage composed of 16-18 personalities of the Romanian public life - requires the observance of the Manufactures' Code of Honor signed by every employer when he adheres to UGIR-1903. It also interferes in any case of crisis of the Confederation of the affiliated organizations and at the same time The Court of Honor and Arbitrage is a part of the Evaluation Senate which confers the Masters Order for Industry on the Company - and Knight of the Master Order for Industry - on the employer of the general manager of the company.

## The Censor's Commission

The Censor's Commission exams the observance of the accounting laws and Statute settlements regarding **UGIR-1903's** patrimony administration. It, also observes the Consumption Normative, Operation Statue approved at the beginning of the year by the National Council and the General Assembly.

## Specialized Committees

These are specialized working commissions which analyze specific aspects at the organizational level and at the same time these committees try to protect the economic financial interest of **UGIR -1903's** members. The specialized departments can decide on behalf of their members under the limit imposed by the budget recommended by the General Assembly. In **UGIR-1903** are 15 specialized committees.

1. Committee for Internal Relations, Statute and Rules
2. Committee for Image, Promotion and Mass-Media' Relations
3. Committee for International Relations
4. Committee for Finance, Business Development and Patrimony Administration
5. Committee for Social Dialogue Coordination
6. Committee for Economic and Social Legislation
7. Committee for Agro Industry and Rural Development
8. Committee for Small and Medium-sized Enterprises
9. Committee for Professional and Managerial Training

## Industrialists' Order

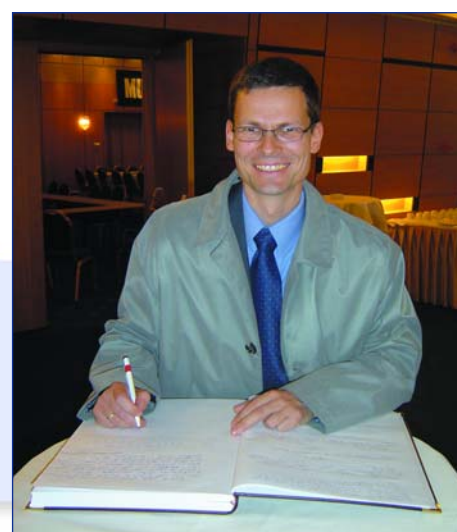
**The Order of the Industrialists** is composed by owners and top-managers of the most important and highly competitive companies in Romania, UGIR-1903' members. This companies can act as an effective core of the economic development.



Ilie SERBANESCU  
Forum of the European Employers'  
Organization - 2003



Mr. Ioan Cezar CORACI UGIR-1903's President,  
Mr. Fulgencio Belando Vicepresident of CROEM  
and Mr. Clemente García Secretary-general of  
CROEM (MURCIA - 2006)



Forum of the European Employers'  
Organization - 2003

## OUR VISION

### Employers Organization - The Real Force of the Romanian Economy

- Defender of the Romanian industrialists interests and property
- Promoter of a functional market economy, based on competition, creativity, inventiveness and social partnership.
- Representative of the Romanian industry interests, in the context of the romanian euroatlantic integration and also of the worlds economy globalization.
- Promoter of the partnership between the romanian and the foreign investors, based on the valuation of the romanian material and human resources.



UGIR-903 National Council  
Iasi, 2003

## OUR MISSION

### Assuming with competence the responsibilities regarding:

- The participation in elaborating and implementing a durable strategy of romanian economy and industry development, by imposing the employers' interests.
- Defending the legislative stability and coherence in Romania.
- Promoting the complying of the laws and the eradication of corruption in Romania.
- The active participation in the Romania's integration process to the European Union and in the application of the communitarian Acquis.



Forum of Employers Organizations Presidents  
26 October 2004

## OBJECTIVES

In order to sustain the employers' interest **UGIR-1903** has developed a strategy with the following objectives:

- The employers' organization imposing as a strategic partner in the development of a functional market economy in Romania.
- The increase of the employers' organization contribution to the development of the social partnership in Romania.
- The increase of the competitiveness and quality of Romanian products and the economy's modernizing in order to fulfill the norms and the requirements of NATO and EU.
- The consolidation of the partnership between the employers' organization, the economic ministries and the local and central administration.
- A more important role for the employers' organizations and federations in fulfilling the strategic objectives of the employers.



Industrialists Concert - Civic Romania  
Bucharest National Opera, 27 January 2005



**Jonathan SCHEELE**  
Head of Delegation - Delegation of the European  
Commission in Romania  
**Industrialists Concert - Civic Romania**  
Bucharest National Opera, 27 January 2005



**H.E. Mrs. Soknan Han JUNG**  
Resident representative of United Nations  
Development Programme  
**Industrialists Concert - Civic Romania**  
Bucharest National Opera, 27 January 2005



**Stefan VUZA - "Industrialist of 2004"**  
**Industrialists Concert - Civic Romania**  
Bucharest National Opera, 27 January 2005

➤ To accelerate the transition of Romania from centralized economic space to the West European one. We repeat the historical experience of our predecessors from the first part of the century. The difficulty of our mission comes today from two directions:

1. *The macroeconomic management and the management from the real economy has suffered the strong influence of the political factor and the state bureaucracy;*
2. *The financial and managerial assistance from Western Europe and, generally, from the countries with market economy has been directed mostly through governmental channels. This means that political factor is still involved.*

➤ To represent the employers' interest in the relations between the Government, Employers' Organizations and Syndicates and in the structures of social dialogue at central and local level - The Economic And Social Council, Ministries, National Agencies, District Councils.

➤ To enforce the strategy of facilities for the investors in Romania, legislative stability and the elimination of bureaucracy in the economic act.

➤ To provide direct services for our members - access to database and business information, access to internal and international sources of financing, especially for the alignment of Romania to European standards, etc.

➤ To develop the infrastructure of the national economy and of the employers' management, etc.

➤ To include UGIR-1903 in the structures of European employers' representation such as UNICE.

## SERVICES FOR OUR MEMBERS

UGIR-1903 provides a range of services through its National Centre for Business and Financing and also through its Regional Centres:

- Access to financing resources and non-repayable funds for Romanian companies.
- Assistance for developing financing programs.
- Assistance to prepare documentation for financing programmes.
- Auctions and commodity exchange.
- Business opportunities.
- Quality Certification for products and services.
- Consultancy in fields like juridical, economical, commercial, technical, legislation, work relations.
- Representations will be opened in different countries for helping our members to expand their businesses.
- Developing joint-ventures.
- Insurance for real estates, businesses, vehicles.

## OUR MAIN ACTIVITY

UGIR-1903 is a modern Confederation, aligned to UNICE recommendations, representative at national level, apolitical, credible and independent.

### 1. Representative

The Confederation UGIR-1903 has 42 district employers' organizations, 9 federations and 73 employers' organizations covering all sectors of the Romanian economy.

UGIR-1903 represents the interests of 62,8% from the Romanian industry, services, research and free professions.

## 2. Non-political character

UGIR-1903 acts according to its own objectives and strategy, with no influence from any political party from Romania or any Romanian political doctrine. The Statute of UGIR-1903 strictly specifies the non-political character.

## 3. Credibility

We act according to our own strategy for representation of the employers' interest nationally and internationally.

- Our confederation represent the employers' interests in all structures of social dialogue at central level - The Economic and Social Council, Ministries, National Agencies, District Councils. Through our territorial employers' organizations, UGIR-1903 is active in the structures of social dialogue at local level.
- We represent the companies interests in the real economy and also the general interest. We gather in the system of general representation the strategic industry as well as the small and medium industry, trying to avoid the break between the two parts of national economy.

## 4. Independent

UGIR-1903 has its own incomes and expenditures budget: 69.000 USD in 1998, 85.000 USD in 1999, 150.000 USD in 2000, 245.072 USD in 2001, 500.000 USD in 2002, 580.000 USD in 2003 and we expect 650.000 USD for 2005.

Our incomes is constituted by:

- membership fees
- promotional activities (economic missions, show-rooms, advertising campaign)
- non repayable loans
- donation, interests, different funds.

## ACHIEVEMENTS

**UGIR-1903**, is a representative, consultation and business Confederation.

The evolution of **UGIR-1903**, in the last three years, can be resumed in this way:

### REPRESENTATION

- A confederative structure with 83 branch employers' organizations, with branches in all 42 districts of Romania;
- Active member of the social dialogue tripartite structures, having representatives in all the Tripartite Commissions of Social Dialogue constituted at ministries level.
- Signer of Collective Work Contract at national level and signer of the 2001 and 2002 Social Agreement.
- Founding member of ESC (Economic and Social Council)
- Founding member with an active participation in ARED - The Alliance for the Romanian Economic Development.
- The only Confederation with self owned headquarters.
- On UGIR-1903's initiative have been promoted many laws, like the special consumption tax law, and have annulated, three Government Decrees which have caused damages to the business environment in our country.



Signing the Cooperation Agreements between **UGIR-1903** and **Federation of Korean Industries - FKI**



Signing the Cooperation Agreements between **UGIR-1903** and Federation of Egyptian Industries - **FEI**



**Romanian Delegation at BDA Germany**

## PROMOTION ACTIVITIES

- **UGIR-1903** became member of **The Federation of European Employers FedEE** starting with 1th July 2004.
- We have finished, collaboration protocols, with different Employment Confederations from European Union and other part of the world.
- We have organized 42 national specialized exhibitions (Optics, Mineral water- "Life Spring", Cosmetics-"Still", Medicinal Plants, Alcohol and Alcohol Drinks -"Alcorom", Wines);
- We have organized 40 economic missions into different countries of European Union, USA, Canada, Switzerland, Poland, Norway, China, Egipt etc.
- We have done intense promotion activity of UGIR-1903 in mass-media (interviews, official statements, press releases);
- We have published Information Bulletin for our members, catalogues, promotion materials, brochures;
- The Gold Book of the Romanian Economy was published last year to stimulate the competitiveness of the romanian economy and to celebrate on hundred years since the Romanian Employers Institution foundation.

## BUSINESS WEB PORTAL

Our business website **www.ugir-1903.ro** was conceived on members initiative who wanted a powerful communication instrument. They also required an way to represents their interests by the new and dynamic medium which is Internet.

This web portal development follows two main objectives which are essential for the needs of our Confederacy UGIR-1903:

- To present the organization with its structure and importance, the activities carried on by UGIR-1903, its initiatives, official statements and press releases regarding the interests of employers.
- To assure a dynamic and professional environment for the developing of business relationships between his members, and between the employers and other economic national and international entities.

“ **UGIR-1903**  
Successful businesses  
in Romania”

